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- Dave Duzan  
*Vice President*
- Mike Walters  
*Secretary/Treasurer*

**Board of Directors**

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Derek Widman  
David Stamey

**LEA Representative**

Dr. Martin Sieber

**Administrative Staff**

Jay Truitt  
*Representative*

Rachael Tapper  
*Administrative  
Assistant*

**Washington DC  
Lobbyist**

Jay Truitt

## LEA 3.0 Exporting Livestock Seminar Held In Kansas City, Missouri A Success!

Over 100 people representing 27 states and the countries of Australia and Canada attended the LEA 3.0 Exporting Livestock Seminar held in Kansas City, Missouri on February 19, 2014.

The morning program featured speakers from the United States Department of Agriculture's Animal Plant Health Inspection Service, Veterinary Services (USDA/APHIS/VS) and the newly formed National Import-Export Services (NIES). That afternoon, seminar attendees heard from speakers from the National Cattlemen's Beef Association, Boeing Airlines and a livestock outlook presentation by Dr. Ron Plain, University of Missouri.

LEA would like to thank all of the speakers, sponsors and attendees that took time from their busy schedules to attend. Those LEA members that were unable to attend can purchase the meeting proceedings for \$50.00 by contacting Jay Truitt at the LEA Office.

### Snapshots from the LEA 3.0 Exporting Livestock Seminar



## LEA Animal Standards and Welfare Committee Meets in Kansas City



The newly formed LEA Livestock Animal Standards and Welfare Program Committee met for the first time in Kansas City, Missouri on Tuesday, February 18<sup>th</sup> to discuss the development of the program and possible implementation in 2014.

The meeting was directed by Earl Dotson, Valius who was hired to develop the program for LEA. The development committee was comprised of Keri Retallick, Praedium, David Avery, American Quarter Horse Association, Tony Clayton, Clayton Agri-Marketing, Inc., Dave Duzan, Duzan Agency, Ken Raney, Pennsylvania Holstein, David Stamey, Stamey Farms, Gordon Thornhill, TK International, Jay Truitt, LEA and Mike Walters, PIC. Dr. Jack Taniewski and Dr. Byron Schick, USDA/APHIS/NIES also attended and contributed to the discussions and the initial development of the program.

The committee is in the process of reviewing the first draft of the program guidelines and after initial review, the draft will be sent out to all LEA members for comments by the end of May 2014.



Earl Dotson, Valius

Speaks on the development of the LEA  
Livestock Animal Standards and Welfare Program.





We're on the Web!  
Visit us at:

[www.livestockexporters-usa.com](http://www.livestockexporters-usa.com)

## LEA Livestock Animal Standards and Welfare Program Continues to Gain Industry Support

The LEA Livestock Animal Standards and Welfare Program received additional industry support by recent financial contributions of the National Cattlemen's Beef Association (NCBA) in the amount of \$15,000 and by US Livestock Genetics Export (USLGE) in the amount of \$10,000. These two recent investors in the program combined with the early support of the National Pork Producers Council (NPPC) of \$10,000 expresses the concern of the leadership of the livestock industry in the United States to develop a program to protect the animal export industry from animal rights extremists.

### **SPECIAL THANKS TO OUR BREAK SPONSORS AND TRADE SHOW EXHIBITORS at 3.0 Exporting Livestock Seminar**

**South Dakota State University  
Animal Disease Research & Diagnostic Laboratory**

**Commerce Bank, Kansas City, MO**

**The Duzan Agency**

**IDEAL Marine Insurance**

**InterContinental Services of Delaware**

**Leadfield Commodities, Inc.**

**Port Contractors, Inc.**

**Port of Wilmington Delaware**

**Prams Water Shipping Co. Inc.**

**Smart Stock**

**Tech Mix**

**Wellard Ships Pte Ltd.**

## Livestock Exporters Association Annual Meeting Scheduled for July 22<sup>nd</sup>, 2014

The Livestock Exporters Association Annual Meeting will be held on Tuesday, July 22<sup>nd</sup>, 2014 at the Hampton Inn Hotel located at 9670 Baltimore Avenue, College Park, MD, telephone # (301) 345-2200.

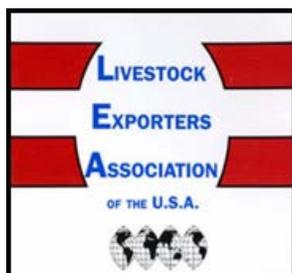
The meeting will begin at 5:00 PM and a catered meal will be served during this working meeting. A block of 30 hotel rooms have been reserved until **July 1, 2014** for the discounted rate of \$129.00 and reservations can be made directly with the hotel. If you plan to attend this meeting, please RSVP to Jay Truitt for meal confirmation at e-mail [jtruitt@livestockexport.org](mailto:jtruitt@livestockexport.org) by July 17, 2014.

## Livestock Exporters Association Joint Meeting with NIES Scheduled for July 23<sup>rd</sup>, 2014

The joint LEA-National Import and Export Services Meeting to discuss health protocols, industry concerns and updates will take place at the NCIE Office, located 4700 River Road, Riverdale, Maryland on Wednesday morning, July 23<sup>rd</sup> from 8:30 AM to 12:00 Noon.

Please mark your calendars and plan to attend this important meeting to obtain and discuss the latest in USDA/APHIS/VS protocol updates. LEA has been requested to submit a list of our members that will attend this meeting. If you plan to attend this meeting, please RSVP to Jay Truitt at e-mail [jtruitt@livestockexport.org](mailto:jtruitt@livestockexport.org) by July 17, 2014.

### WELCOME NEW MEMBER!



**James Leftwich - General Manager**  
**Australian Rural Exports Pty Ltd.**

**AUSTREX**

Level 13, 145 Eagle St.

GPO Box 132

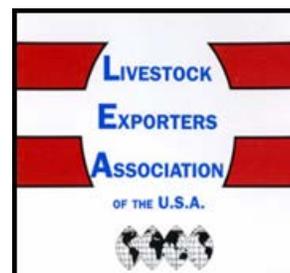
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## Washington Update by Jay Truitt, LEA Lobbyist



Despite the years of delay and lack of cooperation Congress has been noted for over the past few years the US has new policy to direct our farm policy for the next several years and the implementation process is underway. In the case of LEA priorities we survived a number of attempts to cut funding for Market Access and Foreign Market Development programs. Additionally a new position will be established to oversee and coordinate all trade activity at USDA which will essentially give us a one-stop place to carry issues that cross over a number of agencies.

For those that attended Livestock Exporting 3.0 you know there is a wide open approach right now regarding the Export staff and the proceedings from that Seminar are still available to those that weren't able to attend for a small fee.

I know everyone is aware by this point that we have a number of touch and go situations in the market access department but you should also know we continue to press for access to a number of additional markets. One of the things you can do to help me help you is to send me notes or call me with any ideas you have in that department. We meet regularly with the reps from a number of countries and any insight you can provide us here in DC helps us find the crack in the door for those new markets. A number of you already do this but I would love to hear from more in the future.

If you are coming to Washington DC to visit members of Congress or agency staff please let us know and we are happy to help you plan your trip as much as possible. I do encourage all of you to find your members of congress and during the summer and leading up to elections they will be out seeking your thoughts on issues—be plain spoken and direct with them and remind them of the importance of the livestock exporting industry. We are growing fast but in the scheme of things we can get lost pretty quickly. Like it or not, the squeaky wheel analogy is true more often than not.

## Upcoming LEA Events

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|--|--|---|
| <i>July 22-23, 2014</i><br><b>LEA Annual Meeting &amp; Joint LEA/NCIE/APHIS Meeting</b><br>Riverdale, Maryland | <i>September 30-October 4, 2014</i><br><b>WORLD DAIRY EXPO</b><br>Madison, Wisconsin |  |
|--|--|---|

## In My Opinion.....

By Mike Walters, LEA Secretary/Treasurer



As most of you know, the livestock export business continues to grow. As we grow, I am sure you will agree that we must make sure we follow the highest standards in the transport of our animals. For this reason, the LEA has become very proactive in this area by developing a set of standards for transporting animals as specifically related to the export of livestock. This means we will have a stated policy and set of standards regarding animal welfare during transport as well as a third party validation program for our members. I am happy to report that the committee on this process held its first meeting

at the Livestock Exporters seminar this past February in Kansas City. LEA members on the committee, in conjunction with Validus, and with input from USDA officials, met to discuss the program and began a draft which will later be sent out to LEA members for review and to also provide members an opportunity to provide input. The program has received very positive support from the industry and will be a valuable tool for our members.

In addition to the development of this program, as another benefit to our members, a joint technical working committee has been established between LEA and USDA/APHIS. This committee also met during the recent seminar in Kansas City to discuss several key issues on behalf of LEA members with USDA/APHIS. These key issues included consistency of USDA between states and regions, possible changes to the CFR, foreign veterinarian inspection visits as well as the new organizational structure within USDA/APHIS. As a follow-up to this committee meeting, many of these items were also addressed during the seminar and additional information can be found in the proceedings from the seminar. The next joint meeting will be held in the coming weeks and the committee asks for input from members on any issues that should be addressed.

On behalf of the LEA, I would like to take this opportunity to thank you for your membership and I am excited to see LEA working for its members with programs such as these. Your input is not only welcome, but necessary as these programs are implemented.

